



BOY SCOUTS
OF AMERICA®
LAST FRONTIER COUNCIL

2019 Last Frontier Council Popcorn Fundraiser Show N' Sell Guidelines

1. Always secure your Show N' Sell locations using the approved form on the council popcorn page located at www.scoutingrocks.tv/popcorn or get the form from your District Popcorn Chair. Remember to have the store record your unit type, number and date the form.
2. No more than four Scouts may be present and selling per shift.
3. While you must maintain at least two-deep adult leadership – please discourage having excess adult involvement.
4. All Scouts and Leaders must wear official uniform. Shirts must be tucked in.
5. Discourage all siblings and non-Scout youth from being present at sale locations.
6. Be respectful of business patrons – do not invade their personal space.
7. Do not block entrances and exits. Allow customers to pass by freely.
8. Ensure that all Scouts, leaders, and parents, act in a manner that truly represents the Scout Oath and Law - A Scout is Courteous.
9. Be aware of your surroundings and potential hazards to safety. (i.e. traffic, shopping carts etc..)
10. During the scheduled sale time Scouts may not enter the place of business except to maintain personal hygiene.
11. Always say “*Thank You.*”

If there is a situation where two units show up to a Show N Sell location at the same time to sell, the unit leaders should work together to come up with a plan to share the location for that day. This should be done without involving the store and the Scouts opportunity to sell should always come first.

If a problem or disagreement occurs that is unable to be solved by your Unit Leaders, the following steps should be taken –

- 1. Both units need to show confirmation to sell at the location on the approved dated form with the unit having secured the location first getting to sell that day.*
- 2. If neither unit has the approved form, the District Popcorn Chair will be contacted to resolve the issue. If the District Popcorn Chair is unavailable, the District Executive will be contacted.*
- 3. If neither unit has the approved form and the two units are from different districts, the units will contact their District Popcorn Chair or District Executive who in turn will communicate to resolve the issue. The Chairs will then communicate the resolution to their unit.*

The stores or store managers should never be involved in resolving an internal issue such as this. Show N Sell locations occasionally double book units by mistake so we should do what we can to give our youth the opportunity to sell.

3/27/2019

